

Value-Based Construction Procurement for Healthcare Organizations

Apply Supply Chain Strategy to Construction Spend

Meeting patients' needs means providing facilities where they can receive the best treatment possible. And the more wisely you use your resources, the more and better treatment you can provide. Gordian delivers innovative, data-driven construction procurement services to help you make smart decisions about your facilities that will help you demonstrate an increase value of hospital spend.

Gordian's value-based construction solution, **Job Order Contracting (JOC)**, empowers you to get repair, maintenance, renovation and new construction projects done more efficiently using local, competitively-awarded contracts that provide pricing transparency and eliminate the need for multiple bids to ensure market pricing. These procurement execution services are designed to reduce vulnerabilities among departments, improve processes and provide efficient utilization of services.



Control Costs and Increase ROI

- Project costs are based on actual, localized construction data
- Preset pricing enhances cost control and reduces unforeseen costs
- Process efficiencies reduce administrative costs and increase return on investment



Get More Work Done Faster

- Single bid process increases speed to market and reduces negotiations
- Readily available awarded contractors allow work to begin faster
- Mutually agreed pricing reduces project delays, claims and change orders



Ensure Quality and Reduce Risk

- Better project quality due to increased contractor communication and oversight
- Contractors follow aseptic transport and dust containment practices
- JOC projects can meet FGI guidelines and are trackable for reimbursement

"The good thing about JOC is everything is already in place. We use JOC as an umbrella contract for work orders."

John Ellis, *Senior Procurement Contracting Officer*, Jackson Health

"JOC allows you to expedite some of the steps in the procurement process — that helps in speed to market in getting projects off the ground and initiatives done quicker."

David Clark, *Associate VP, Facilities, Construction and Design*, Jackson Health

Project owners report an average savings of 24% in administrative costs by using Job Order Contracting.

2016 study
PTA Engineering

A Simple, Trackable Process

Unlike other construction procurement methods, Gordian's Job Order Contracting follows the same transparent and trackable process for every project. Each step of the process is standardized and documented in an audit-ready format.



A Proven Method

JOC is a proven supplement to other traditional methods. In fact, in a recent JOC performance study¹, both facility and infrastructure owners and contractors agreed JOC yields higher performance and satisfactory rankings when compared to other delivery methods, including Design-Bid-Build (DBB) and Design-Build (DB). JOC also received high marks in project satisfaction, timeliness, cost savings, flexibility, transparency and ease of use, resulting in 99% of owners recommending JOC to their peers.

99% of owners recommend JOC over DBB and DB

Whether you need to upgrade equipment, update the waiting area, renovate the operating room, repave the parking lot or build temporary care facilities, JOC is the right tool to keep your healthcare facilities – and your patients – thriving.

For more information about Gordian's healthcare solutions, visit gordian.com/healthcare or contact Rachel Gomba at 8647522626 or healthcare@gordian.com.

¹Performance Based Studies Research Group (PBSRG), 2016. *Job Order Contracting Performance: 2015 Industry Survey*.